

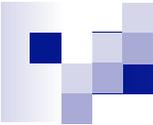
PRODUCTIVITY INVESTMENT FUND

A BRIEFING FOR THE COUNCIL ON VIRGINIA'S FUTURE

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Virginia Department of Planning and Budget





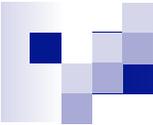
Purpose of the PIF

- Raising productivity
- Increasing efficiency
- Making state government more cost effective
- Focus on smaller projects with quick turnarounds.



Authorization for the PIF

- Item 466 of the Appropriation Act states:
- Out of this appropriation, \$500,000 the first year from the general fund is provided to support reengineering efforts aimed at increasing state government efficiency, effectiveness, and customer service. This funding will support technology-based or other reengineering approaches to improve the efficiency and effectiveness of processes: 1) performed by multiple agencies in order to enhance service delivery and efficiency through collaboration or consolidation of state functions and service delivery, 2) within an agency to improve efficiency in service delivery and the achievement of critical outcomes for Virginians, and 3) to significantly improve customer service.



Organization of the PIF

- The Productivity Investment Fund is a collaborative effort of the Secretaries of Administration, Finance and Technology.
- **The Oversight Board** that makes funding decisions is made up of these three Secretaries. Other ex officio, non-voting members include the Chief Information Officer of the Commonwealth, the Director of the Department of Human Resource Management, and the Director of Planning and Budget.



PIF Process

- There is a simple 5 step process for a PIF award:
 - 1. Read the Request for Proposal
 - 2. Submit a Proposal
 - 3. Preliminary Review
 - 4. Oversight Board Review and Approval
 - 5. Receive Award

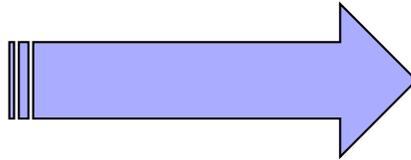


Types of funding

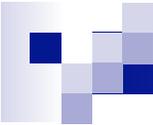
- **Grant:** If a program is designed to deliver improved customer service then the award can be made as a grant that does not require repayment.
- **Loan:** If a program is designed to create a cost-savings or revenue associated with fee-based services then there is an expectation that the fund will be repaid to facilitate future awards.
- **Gain Share:** As an additional incentive to applying agencies, a gain share funding model may be considered. With gain share, the agency retains a percentage of the cost-savings or revenue associated with fee-based services to apply to other programs or internal development efforts.

Awards

- 25 grants
- 6 loans
- 10 other funding



41 Projects across
24 Agencies



PIF Highlights

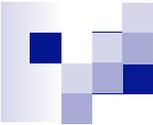
List of Agencies with PIF Projects:

- Council on Virginia's Future
- Department for the Aging
- Department of Aviation
- Department of Business Assistance
- Department of Conservation and Recreation
- Department of Corrections
- Department of Education
- Department of General Services
- Department of Health
- Department of Housing and Community Development
- Department of Medical Assistance Services
- Department of Mines, Minerals and Energy
- Department of Motor Vehicles
- Department of Rehabilitative Services
- Department of Taxation
- Department of Veterans Services
- Mecklenburg County Public Schools
- Office of Telework Promotion and Broadband Assistance
- Old Dominion University
- Secretary of Technology
- State Board of Elections
- University of Virginia
- Virginia Commonwealth University
- Virginia Employment Commission

PIF Highlights

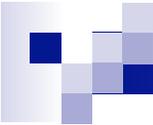
BUSINESS  ONE STOP

- Department of Business Assistance – Business One Stop (BOS) www.bos.virginia.gov
 - Purpose: This project helped fund the expansion of Business One Stop, a website devoted to making it easier for businesses to do business in Virginia.
 - BOS streamlined the registration information of six state agencies that commonly serve businesses in Virginia including the Department of Taxation, Department of General Services, Department of Professional and Occupational Regulation, the Virginia Employment Commission, the Department of Business Assistance and the Department of Minority Business Enterprise.
 - Amount of PIF Loan: \$200,000
 - Benefits: Entrepreneurs save time and money. State agencies benefit by providing more services online, which is less expensive.



PIF Highlights

- Mecklenburg County Public Schools – Google Applications Classroom for K-12 Education (Project Complete)
 - Purpose: A pilot program to replace Microsoft office software in a school division with free Google Applications and document the results for other school divisions.
 - Amount of PIF Grant: \$50,000
 - Total saved as of June 2012 is **\$200,398.**



PIF Highlights

- Department of Mines, Minerals, and Energy –
 - Mineral Mining Multi-Year Renewal (Project Complete): This project created a multi-year permitting process and an electronic permitting application system. The process provides an e-payment method for multi-year renewals and reduces costs and overhead for customers.
 - Field GIS Application (Project Complete): This project converted DMME maps to electronic formats, thus reducing printing costs and saving both the agency and its customers time and money. It improved access, security and backup / recovery ability.



Example of Active Projects

- University of Virginia – A Partnership to Improve Prenatal Care in Rural Virginia
 - Purpose: To provide prenatal care for high risk pregnancies in Harrisonburg and Page County via telemedicine.
 - Project provides a weekly telemedicine clinic providing care from the initial prenatal visit until post-partum care. This has resulted in earlier access to prenatal care, fewer missed appointments, and fewer preterm deliveries.